

Agricultural cooperatives



Why does a cooperative need an OMS?



Optimise the flow of heterogeneous & complex stock



Improve & standardise the cooperative's order management processes

Improve farmer experiences with useful services like Click and Collect in 2 hours

Serving farmers through **greater operational efficiency**

Agricultural cooperatives have unique stock challenges: a wide range of products – tens of thousands of references – from fertilisers and equipment to livestock, with different weights, volumes, hazards and logistical constraints.

Distribution is equally complex. Cooperatives operate many sales channels (technical sales staff, physical shops, e-commerce platforms, dedicated portals), stock points (shops, warehouses, factories, suppliers, external sellers), unloading methods (tipper, crane, flatbed) delivery services (standard, express, urgent Click & Collect or home delivery), and carriers with their own specificities and constraints.

An OMS simplifies, automates and optimises stock and order management in such an environment, benefiting both the cooperative, which will improve sales, support and logistics operations, and its members, through greater product availability and faster order fulfilment and returns, whatever sales channel they choose.

Trusted by industry leaders

Key features of OneStock OMS



Stock unification



Selection of best stock points & carriers



Centralisation of orders



Delivery Promise optimisation

The benefits for agricultural cooperatives:

30%

of sales via e-commerce platform



Greater product availability with Ship from Store



Reliable and precise delivery times via the Delivery Promise



More efficient customer service thanks to centralised order information

Focus on OneStock OMS

Inventory visibility
Accurate, real-time information about the availability and location of stock across your network.

Analytics & reporting
KPIs to identify growth opportunities and improve operational efficiency.

Returns management
Multiple return options to meet all customer needs, regardless of the sales channel used to place the order.



Omnichannel customer experience
Consistent shopping experiences for customers based on reliable delivery promises.

Order orchestration
Algorithms ensure order processes are tailored to specific customer and business needs.

Advanced Ship from Store
Leverage your network of physical stores to enable rapid omnichannel order fulfilment.